Krungsri Exclusive Relationship Management

(KSERM/Wealth RM)

Responsibilities

- To develop relationship with high net worth customer (AUM more than 10 MB.) and generate business for Krungsri with focus on deposit and investment products
- To generate sales and services relating to designated wealth or investment products and services to high net worth customer segment
- To expand customer base, including new-to-BAY customers, and continue improving the quality of services to customers
- To coordinate with branch manager for understanding and selling services to customer

Qualifications

- Bachelor's or Master's degree in MBA, Finance, Marketing, Economics and Accounting from Thai and oversea
- At least 3 years in wealth banking, private banking or related experience
- Knowledge of investment product i.e. Mutual fund, Deposit, Bancassurance
- Possessed a single license (IC License), Brokerage in life and non-life insurance.
- Good personality
- Strong interpersonal skill, communication skill and self-motivated
- Good command of English
- Work at Head office (Rama 3) or Branch