

Cash Management Sales

Job Description / Responsibilities:

- Analyze customers' requirements and formulating business promotion strategy with RMs to support being a main operating bank
- Execute strategy and plan for increasing sales productivity by cooperative with RM, operations, and other related parties
- Coordinate with Cash Management system integration & Product Development to tailor service to meet customers' requirement
- Coordinate with Product Team to promote MUFG products to strengthen product offerings
- Execute sales and follow up to increase usage and revenue of Cash Management products, EDC
- Cross-sell other products of Krungsri group to customers.
- Satisfy customers' needs in a timely and professional manner.

Qualifications :

- Bachelor or higher in Economics, Finance or related fields
- At least 2 years of sales experience in corporate client management for cash management sales, relationship management
- Strong experience with knowledge and expertise in Cash Management Products & Sales
- Proficient in Microsoft Office
- Good command of written and spoken English
- Excellent communication and negotiating skills
- Good interpersonal, high energetic, proactive, and organizational skill

****Only shortlisted candidates will be contacted****

Working Area : Krungsri Ploenchit Office